



THE APPLICATION PROCESS FOR PROCUREMENT & GRANTS

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EFSA PROCUREMENT

- [Procurement Infographic](#)

For: purchase of services, goods and works

Who: only economic operators established in EU, subcontracting to economic operators outside EU is possible

- [Call for tenders](#)

- Open calls (€140K+)
- Negotiated procedures (€15k - € 140K)
- Duly justified circumstances e.g. monopoly

Procedure results in Direct or Framework Contract

EFSA procurement: why, what, HOW

EFSA buys services and supplies through public procurement in line with EU legislation and the basic principles of transparency, equal treatment and non-discrimination, widest competition, proportionality and sound financial management.

When tendering for EFSA procurement procedures, tenderers may bid alone as a single entity or in a joint offer with partners. All tenderers must have access to the EU market to be eligible for the award of EFSA contracts. Tenderers may also rely on the use of subcontractors in their offer. Subcontractors may be established in countries which do not have access to the EU market, unless specified differently in the individual call for tenders.

HOW ARE PROCUREMENT CONTRACTS AWARDED?

OPEN CALL FOR TENDERS	NEGOTIATED PROCEDURE FOR TENDERS	NEGOTIATED PROCEDURE WITH NO CALL FOR TENDERS
<ul style="list-style-type: none"> ▶ For purchases above 140,000 €. ▶ Open to all economic operators with EU market access. ▶ Published in EU-OJ with at least 37 days to submit offers. 	<ul style="list-style-type: none"> ▶ Below 15,000 € Invite at least 1 direct invitation with no advance publicity. ▶ Above 15,000 € and below 60,000 € Invite at least 3 Advance publicity on EFSA website for expression of interest, then direct invitation. ▶ Above 60,000 € and below 140,000 € Invite at least 5 Advance publicity on EFSA website for expression of interest, then direct invitation. 	<p>For purchases of any value, a contract may be awarded directly to an economic operator without the need of a call for tenders, in the circumstances described in para. 11.1 of Annex 1 of the EU Financial Regulation. Examples:</p> <ul style="list-style-type: none"> ▶ Monopoly due to ownership / protection of exclusive rights. ▶ Extreme urgency due to unforeseeable events.

TYPE OF CONTRACT

<p>FRAMEWORK CONTRACT</p> <p>Exact deliverables & timing NOT known</p> <ul style="list-style-type: none"> ▶ Single One FWC signed with one contractor (individual organisation or consortium). ▶ Cascade FWC signed with different contractors and assigned order of ranking. ▶ Re-opening competition FWC signed with pool of contractors which compete for specific assignments. 	<p>DIRECT CONTRACT</p> <p>Exact deliverables & timing known</p>
	<p>SPECIFIC CONTRACTS/ ORDER FORMS</p> <p>Exact deliverables & timing known</p>

EFSA GRANTS

EFSA grants: why, what, HOW

EFSA may award grants to organisations which are designated by their Member State to assist EFSA with its mission and which are included on the Article 36 list of Competent Organisations. The list of eligible organisations to whom EFSA grants may be awarded is updated regularly and details of how new organisations can be included on the list is available at <https://www.efsa.europa.eu/en/partnersnetworks/scorg>.

When applying for EFSA grants, organisations may apply alone or in consortium with other Article 36 organisations, unless specified differently in the call for proposals. Applications may also involve some subcontracting, including with non-Art.36 organisations under certain conditions specified in the call.

WHAT TASKS ARE ELIGIBLE?

Only tasks defined in Article 4 Regulation (EC) No 2230/2004 and Article 1 point 5e of Regulation (EU) 2019/1381 can be entrusted to organisations via a grant agreement to assist EFSA with its mission.

RISK ASSESSMENT SUPPORT

- ▶ Data delivery - collection/production
- ▶ Support in RA methodologies update/creation
- ▶ Preparatory work leading to drafting EFSA Scientific Opinion

Previous correlation: SPECIFIC GRANTS; TASKING GRANTS

CAPACITY BUILDING

- ▶ Dissemination of best practices
- ▶ Information exchange
- ▶ Knowledge sharing
- ▶ Create new scientific knowledge

Previous correlation: PARTNERING; FELLOWSHIP; THEMATIC; FOCAL POINT GRANTS

METHODS OF FUNDING

A higher rate of funding (co-financing) is given for tasks directly supporting risk assessment compared to a lower rate of funding for projects ideated by the beneficiary. Co-financing may be provided up to a maximum of 99% of the total eligible costs. Alternatively, grants using "Financing not linked to costs" may cover all project costs and may even result in a profit to the beneficiary. Sorted below by ease of processing.



HOW IS THE GRANT AWARDED?

OPEN CALL FOR PROPOSALS

- ▶ Open to all article 36 organisations which meet the requirements in the call for proposals.

NO CALL FOR PROPOSALS

- ▶ Exceptional and duly substantiated emergencies;
- ▶ Organisation with a de jure or de facto monopoly;
- ▶ For activities with specific characteristics requiring a particular type of organisation due to its technical competence, high degree of specialisation or administrative powers.

TYPE OF GRANT AGREEMENT

FRAMEWORK PARTNERSHIP AGREEMENT

Exact deliverables & timing NOT known

- ▶ Single - One FPA signed with one beneficiary (individual organisation or consortium).
- ▶ Cascade - FPAs signed in order of ranking with different beneficiaries.

DIRECT AGREEMENT

Exact deliverables & timing known

SPECIFIC AGREEMENTS

Exact deliverables & timing known

■ Grants Infographic

For: performance of Risk Assessment or Capacity Building tasks defined in Article 4 of Regulation 2230/2004 and Article 1.5.e Regulation 2019/1381

Who: only organisations on the Article 36 list

■ Call for proposals

- Open call for proposals (any value)
- Duly justified circumstances e.g. monopoly

■ Procedure results in Direct agreement or Framework Partnership Agreement (FPA)₃



DIFFERENCE BETWEEN PROCUREMENT & GRANTS



Let's see the differences in detail.



FINDING FUNDING OPPORTUNITIES

The screenshot shows the European Commission's 'Funding & tender opportunities' website. The search results are filtered for 'efsa' and show two items: a grant and a tender. The grant is highlighted with a red circle and a red arrow, and the tender is also highlighted with a red circle and a red arrow.

European Commission | Funding & tender opportunities
Single Electronic Data Interchange Area (SEDIA)

SEARCH FUNDING & TENDERS | HOW TO PARTICIPATE | PROJECTS & RESULTS | WORK AS AN EXPERT | SUPPORT

efsa

Match whole words only

GRANTS TENDERS

Submission status

Forthcoming Open for submission (10) Closed

Funding and tenders (10)

Need help? | Sort by: Submission status

PERA - Advancing the ERA of Plant Protection Products towards a system-based approach
EUBA-EFSA-2023-PREV-01

Call for proposal **Grant**

Programme EU Bodies and Agencies (EUBA) **Status** Open for submission
Type of action EUBA Type of Action **Deadline model** single-stage
Opening date 06 July 2023 **Deadline date** 08 November 2023 17:00:00 Brussels time

Tender Purchase of Document Delivery Services and Library Portal Solution, Resource discovery Tool Service, SUSHI Harvester, A to Z List and Open URL Link Resolution Functionality
OC/EFSA/MESE/2023/01

Open for submission

Procedure type Open procedure **Contract type** Services
Publication date 29 June 2023 **Deadline date** 04 September 2023 14:30



WHO CAN APPLY?

Procurement

- Open to economic operators with EU market access
- Apply as single tenderer or joint offer with partners (all must have EU market access)
- Apply as single tenderer involving subcontractors
- No limitations on composition of offer i.e. single, joint offer, subcontracting (exceptions possible for critical tasks)

Grants

- Only organisations on Article 36 list can apply
- EU Member States, Norway & Iceland
- Apply as single organisation or in consortium with other Article 36 organisations
- Subcontracting only possible for non-core tasks



HOW TO APPLY

Procurement

- **Application** either via email or e-submission depending on procedure type
- **Timescales to apply** varies but there are minimum timescales set in law
- **Evaluation** carried out by EFSA staff and provide detailed feedback to all tenderers on their offer
- **Evaluation Criteria** exclusion; selection (*experience*); quality; price
- **Time launch to contract:** 6 months average

Grants

- **Application** e-submission from Q2 2023
- **Timescales to apply** varies
- **Evaluation** carried out by EFSA staff and provide detailed feedback to all applicants on their proposals
- **Evaluation Criteria** exclusion; selection (*experience*); quality
- **Time launch to grant:** 6 months average



USEFUL INFORMATION



EFSA G&P animation

<https://youtu.be/m3JXWr6qSGw>



EFSAProcurement@efsa.europa

The LinkedIn logo, consisting of the word 'LinkedIn' in white on a blue square background.

#efsaprocurement

