

# THE APPLICATION PROCESS FOR PROCUREMENT & GRANTS

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# **EFSA PROCUREMENT**

Procurement Infographic

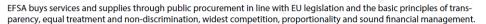
**For:** purchase of services, goods and works

Who: only economic operators established in EU, subcontracting to economic operators outside EU is possible

- Call for tenders
  - Open calls (€140K+)
  - Negotiated procedures (€15k € 140K)
  - Duly justified circumstances e.g. monopoly

Procedure results in Direct or Framework Contract

# **EFSA procurement:** why, what, HOW



When tendering for EFSA procurement procedures, tenderers may bid alone as a single entity or in a joint offer with partners. All tenderers must have access to the EU market to be eligible for the award of EFSA contracts. Tenderers may also rely on the use of subcontractors in their offer. Subcontractors may be established in countries which do not have access to the EU market, unless specified differently in the individual call for tenders.

### **HOW ARE PROCUREMENT CONTRACTS AWARDED?**

### **OPEN CALL FOR TENDERS**

- ► For purchases above 140,000 €.
- ▶ Open to all economic operators with EU market access.
- ▶ Published in EU-OJ with at least **37 days** to submit offers.



### NEGOTIATED PROCEDURE **FOR TENDERS**

- **▶** Below 15,000 € **Invite** at least 1 direct invitation with no advance publicity.
- ► Above 15,000 € and below 60,000 € **Invite** at least 3 Advance publicity on EFSA website for expression of interest, then direct invitation.
- Above 60,000 € and below 140,000 € Invite at least 5 Advance publicity on EFSA website for expression of interest, then direct invitation.

### **NEGOTIATED PROCEDURE** WITH NO CALL FOR TENDERS

For purchases of any value, a contract may be awarded directly to an economic operator without the need of a call for tenders, in the circumstances described in para. 11.1 of Annex 1 of the EU Financial Regulation. Examples:

- Monopoly due to ownership / protection of exclusive rights.
- **Extreme urgency** due to unforeseeable events.

### TYPE OF CONTRACT

### **FRAMEWORK** CONTRACT



Exact deliverables & timing NOT known

- ► Single
- One FWC signed with one contractor (individual organisation or consortium)
- ▶ Cascade
- FWC signed with different contractors and assigned order of ranking
- ► **Re-opening** FWC signed with pool of contractors **competition** which compete for specific assignments.

CONTRACT



Exact deliverables & timing known

**ORDER FORMS** 



Exact deliverables &



# **EFSA GRANTS**

# **EFSA grants:** why, what, HOW



When applying for EFSA grants, organisations may apply alone or in consortium with other Article 36 organisations, unless specified differently in the call for proposals. Applications may also involve some subcontracting, including with non-Art.36 organisations under certain conditions specified in the call



### **METHODS OF FUNDING**

A higher rate of funding (co-financing) is given for tasks directly supporting risk assessment compared to a lower rate of funding for projects ideated by the beneficiary.

Co-financing may be provided up to a maximum of 99% of the total eligible costs. Alternatively, grants using "Financing not linked to costs" may cover all project
costs and may even result in a conflict the beneficiary. Sorted below the vase of noncession













### **HOW IS THE GRANT AWARDED?**



# NO CALL FOR PROPOSALS Exceptional and duly substantiated emergencies; Organisation with a dej ure or de facto monoply; For activities with specific characteristics requiring a particular type of organisation due to its technical competence, high degree of specialisation or administrative powers.



### Grants Infographic

**For:** performance of Risk Assessment or Capacity Building tasks defined in Article 4 of Regulation 2230/2004 and Article 1.5.e Regulation 2019/1381

Who: only organisations on the Article 36 list

- Call for proposals
  - Open call for proposals (any value)
  - Duly justified circumstances e.g. monopoly

 Procedure results in Direct agreement or Framework Partnership Agreement (FPA)

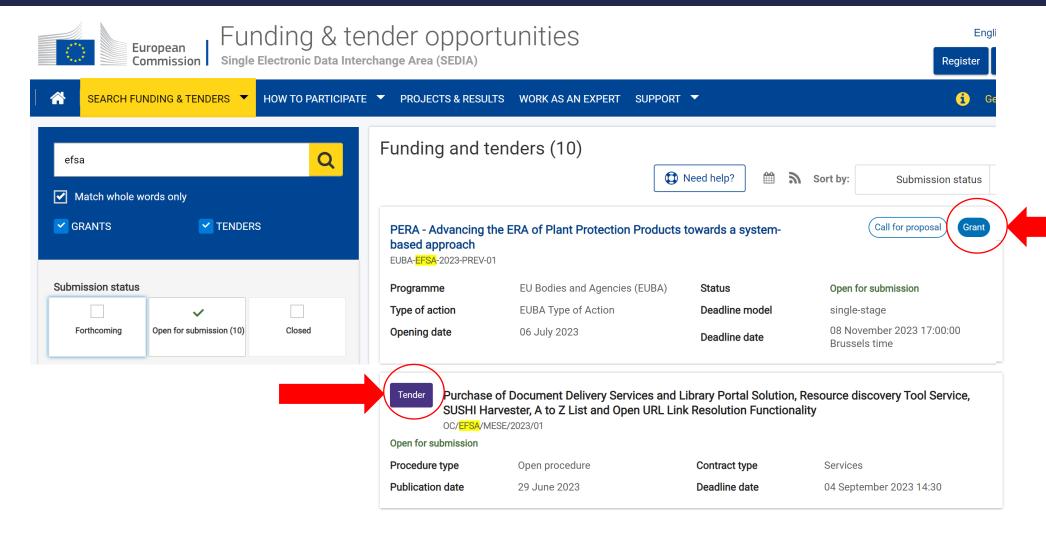
# DIFFERENCE BETWEEN PROCUREMENT & GRANTS







# FINDING FUNDING OPPORTUNITIES





# WHO CAN APPLY?

# **Procurement**

- Open to economic operators with EU market access
- Apply as single tenderer or joint offer with partners (all must have EU market access)
- Apply as single tenderer involving subcontractors
- No limitations on composition of offer i.e. single, joint offer, subcontracting (exceptions possible for critical tasks)

# **Grants**

- Only organisations on Article 36 list can apply
- EU Member States, Norway & Iceland
- Apply as single organisation or in consortium with other Article 36 organisations
- Subcontracting only possible for non-core tasks



# **HOW TO APPLY**

# **Procurement**

- Application either via email or esubmission depending on procedure type
- Timescales to apply varies but there are minimum timescales set in law
- Evaluation carried out by EFSA staff and provide detailed feedback to all tenderers on their offer
- Evaluation Criteria exclusion; selection (experience); quality; price
- Time launch to contract: 6 months average

# **Grants**

- Application e-submission from Q2 2023
- Timescales to apply varies
- **Evaluation** carried out by EFSA staff and provide detailed feedback to all applicants on their proposals
- Evaluation Criteria exclusion;
   selection (experience); quality
- Time launch to grant: 6 months average



# **USEFUL INFORMATION**



**EFSA G&P animation** 

https://youtu.be/m3JXWr6qSGw



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#efsaprocurement

