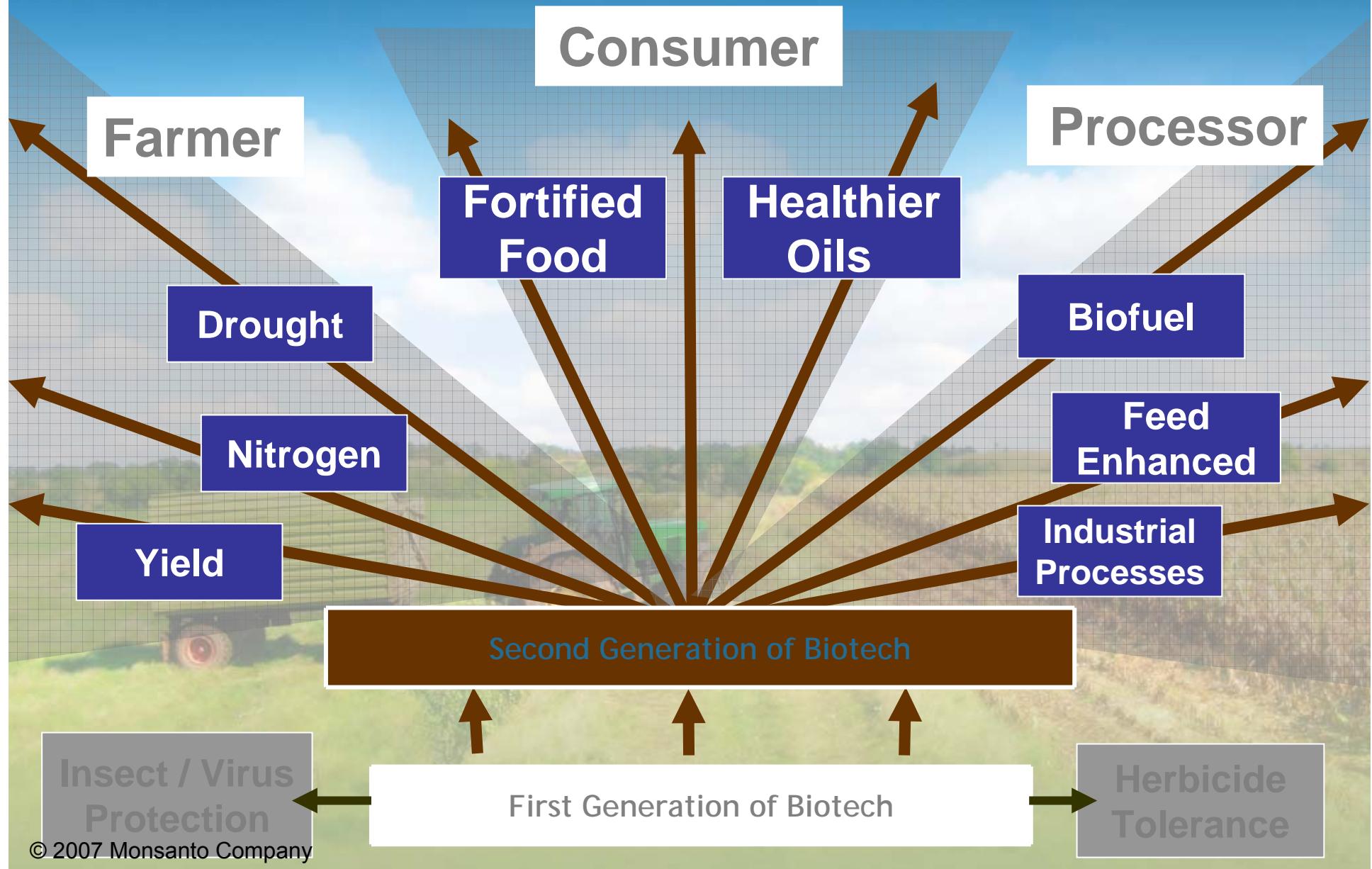


# Monsanto and Renessen's pipeline products

Scientific hearing with Applicants - Scientific panel on Genetically Modified Organisms  
March 21st, 2007

# Second Generation of Biotech Crops



# We Address Challenges One Phase at a Time, Beginning With Discovery

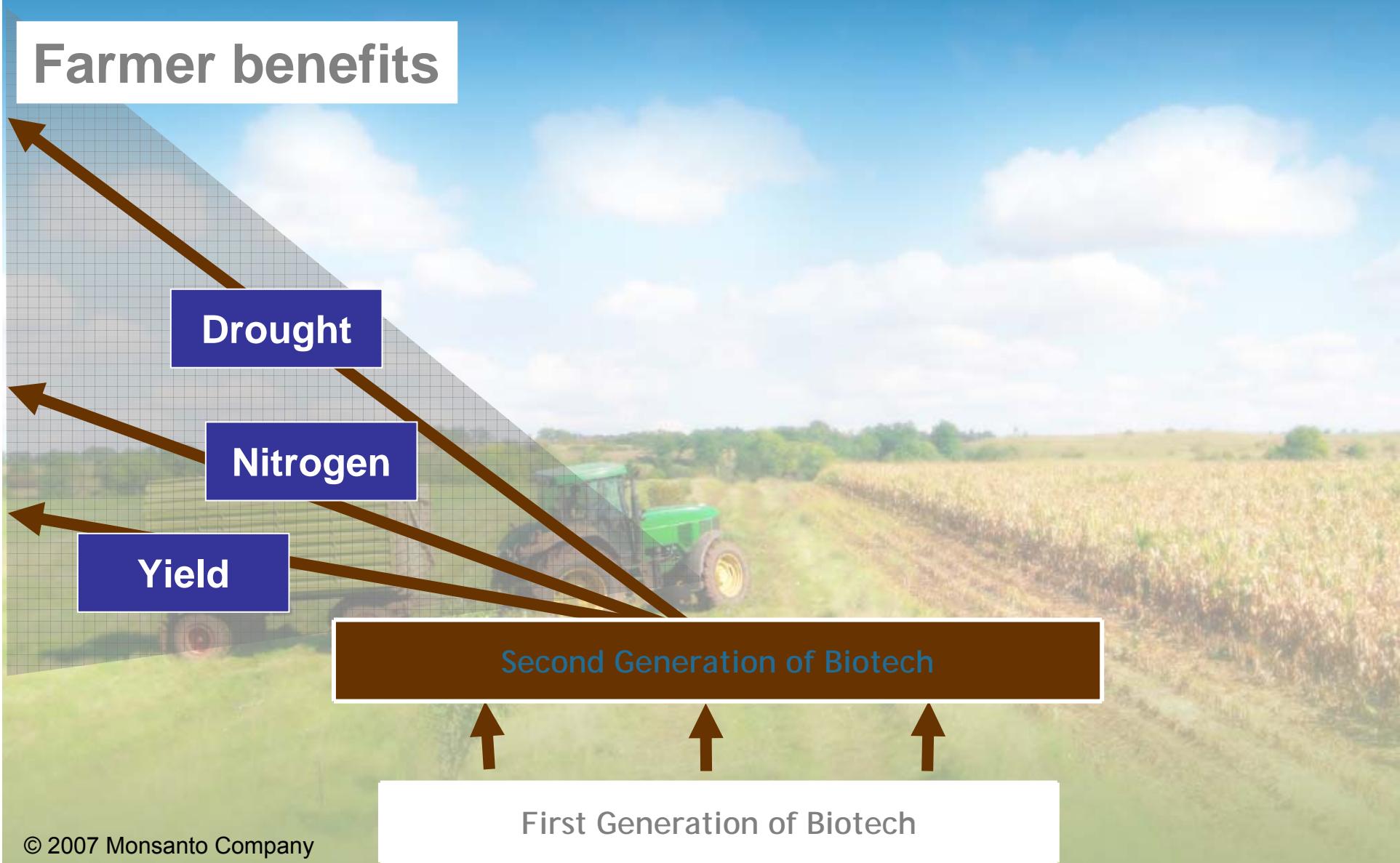
	DISCOVERY Gene/Trait Identification	PHASE I Proof Of Concept	PHASE II Early Development	PHASE III Advanced Development	PHASE IV Pre-launch
AVERAGE DURATION <sup>1</sup>	24 to 48 MONTHS	12 to 24 MONTHS	12 to 24 MONTHS	12 to 24 MONTHS	12 to 36 MONTHS
SPENDING	\$2-5M	\$5-10M	\$10-15M	\$15-30M	\$20-40M
AVERAGE PROBABILITY OF SUCCESS <sup>2</sup>	5 PERCENT	25 PERCENT	50 PERCENT	75 PERCENT	90 PERCENT
GENES IN TESTING	TENS OF THOUSANDS	THOUSANDS	10s	<5	1
KEY ACTIVITY	<ul style="list-style-type: none"> <li>•HIGH-THROUGHPUT SCREENING</li> <li>•MODEL CROP TESTING</li> </ul>	<ul style="list-style-type: none"> <li>•GENE OPTIMIZATION</li> <li>•CROP TRANSFORMATION</li> </ul>	<ul style="list-style-type: none"> <li>•TRAIT DEVELOPMENT</li> <li>•PRE-REGULATORY DATA</li> <li>•LARGE-SCALE TRANSFORMATION</li> </ul>	<ul style="list-style-type: none"> <li>•TRAIT INTEGRATION</li> <li>•FIELD TESTING</li> <li>•REGULATORY DATA GENERATION</li> </ul>	<ul style="list-style-type: none"> <li>•REGULATORY SUBMISSION</li> <li>•SEED BULK-UP</li> <li>•PRE-MARKETING</li> </ul>

The diagram illustrates the flow of the development process. It starts with 'MONSANTO DISCOVERY & COLLABORATIVE PARTNERS' in Phase I. In Phase II, leads move along a path indicated by arrows: 'TRAIT INTEGRATION', 'FIELD TESTING', 'REGULATORY DATA GENERATION', 'REGULATORY SUBMISSION', and 'SEED BULK UP'. A key inflection point is marked as 'AFTER PHASE II COMMERCIAL SUCCESS GOES TO >50% WITH LEADS ON COMMERCIAL TRACK'.

1) Time estimates are based on our experience; they can overlap. Total development time for any particular product may be shorter or longer than the time estimated here.

2) This is the estimated average probability that the traits will ultimately become commercial products, based on our experience. These probabilities may change over time.

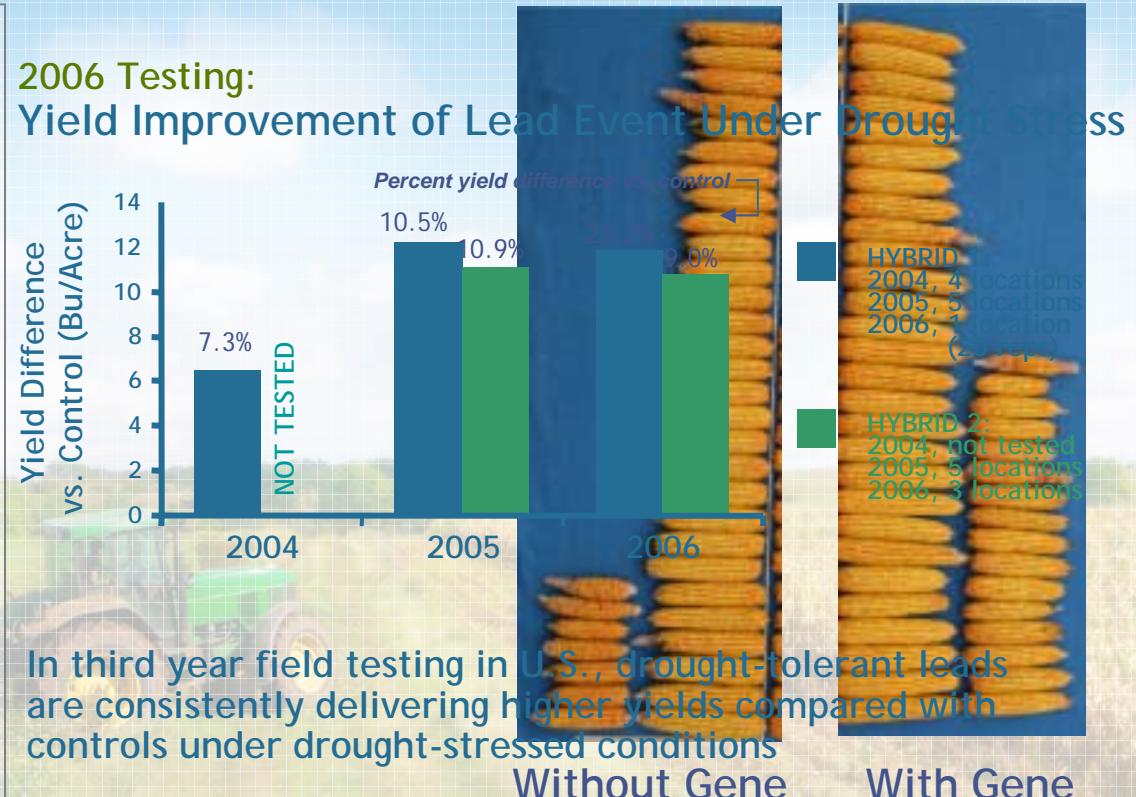
# Second Generation of Biotech Crops



# Overcoming Insufficient Fresh Water for Crop Usage

## Drought Tolerant Corn

- Yield enhancement demonstrated again in 2006 under water-stress conditions in U.S.
- Lead event chosen
- 2007 trials expected to demonstrate yield enhancement in multiple hybrids under dryland conditions



# Overcoming Insufficient Fresh Water for Crop Usage

## Drought Tolerant Cotton

- Drought leads advancing to greenhouse screens
- First leads in field testing are showing promise
- Up next: Continued evaluation to assess drought performance



Discovery

Phase 1  
Proof of Concept

Phase 2  
Early Development

Phase 3  
Adv. Development

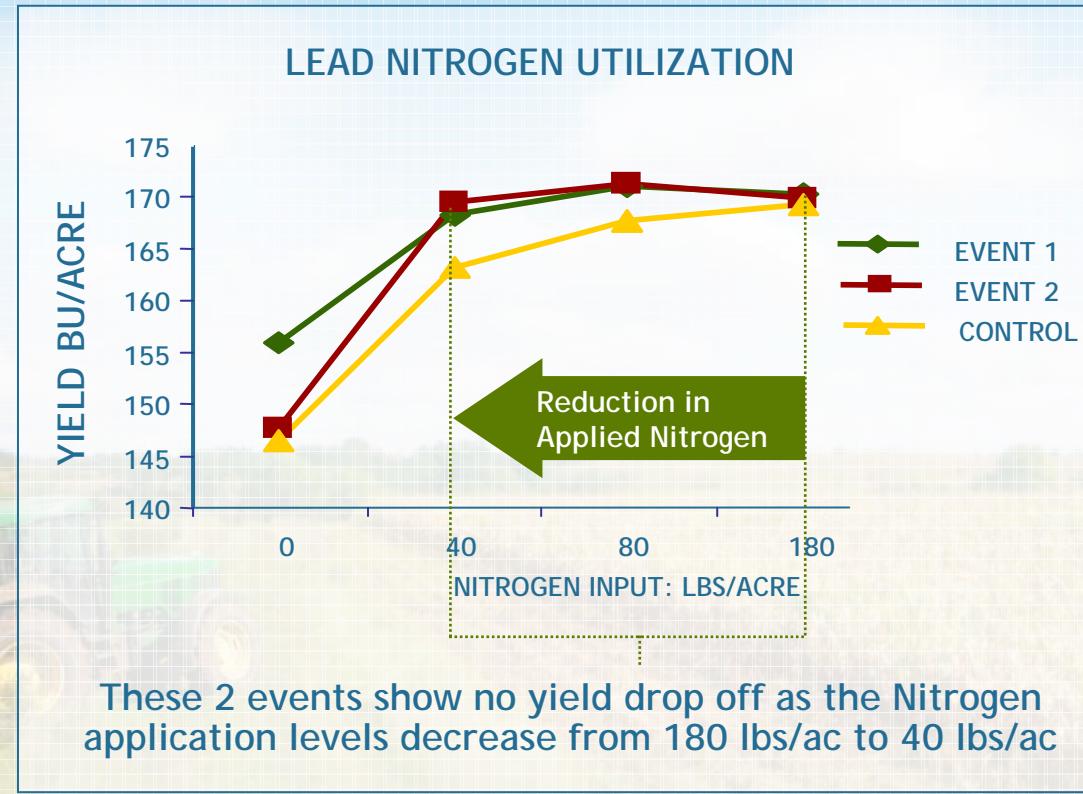
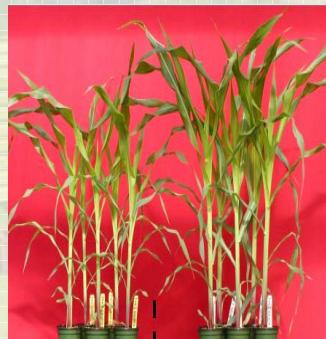
Phase 4  
Pre-Launch

Launch

# Building Yield Enhancement By Using Nitrogen Efficiently

## Nitrogen Utilization Corn Update

- Industrial scale genomic efforts are generating leads
- Lead events show roughly 10% yield increase in multi-location field trials under limiting nitrogen
- Up Next: Optimization to improve trait performance and continued screening



Discovery

Phase 1  
Proof of Concept

Phase 2  
Early Development

Phase 3  
Adv. Development

Phase 4  
Pre-Launch

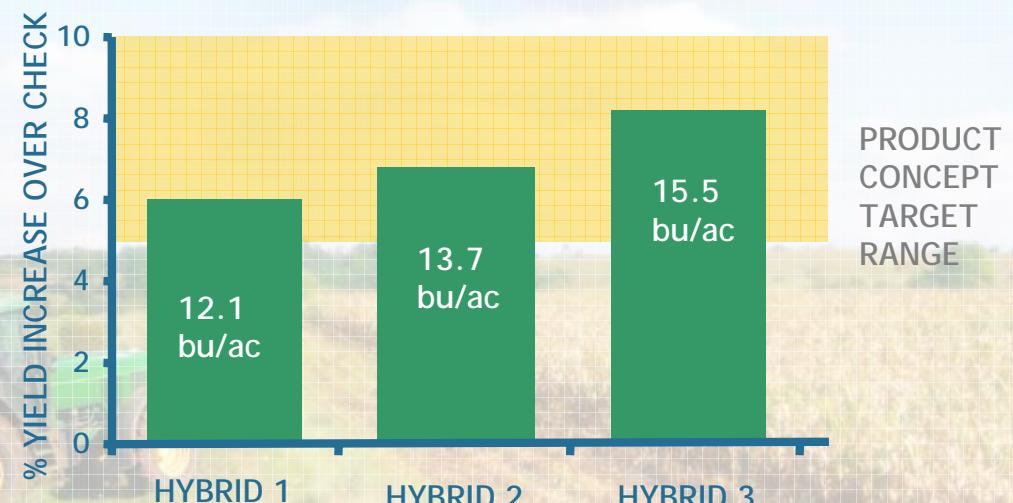
Launch

# With Three Years of Field Data, Higher-Yielding Corn Exits Proof-of-Concept for Phase 2 Development

## Higher-Yielding Corn

- In 2006 field testing, lead event shows yield efficacy in different test hybrids
- 3 years of data demonstrate yield increase in multi-location trials with multiple hybrid combinations
- Commercial transformations will be made, with further testing to select for lead events

**2006 TESTING:**  
2006 Field Results Indicate Increased Yield Versus Conventional Checks



Discovery

Phase 1  
Proof of Concept

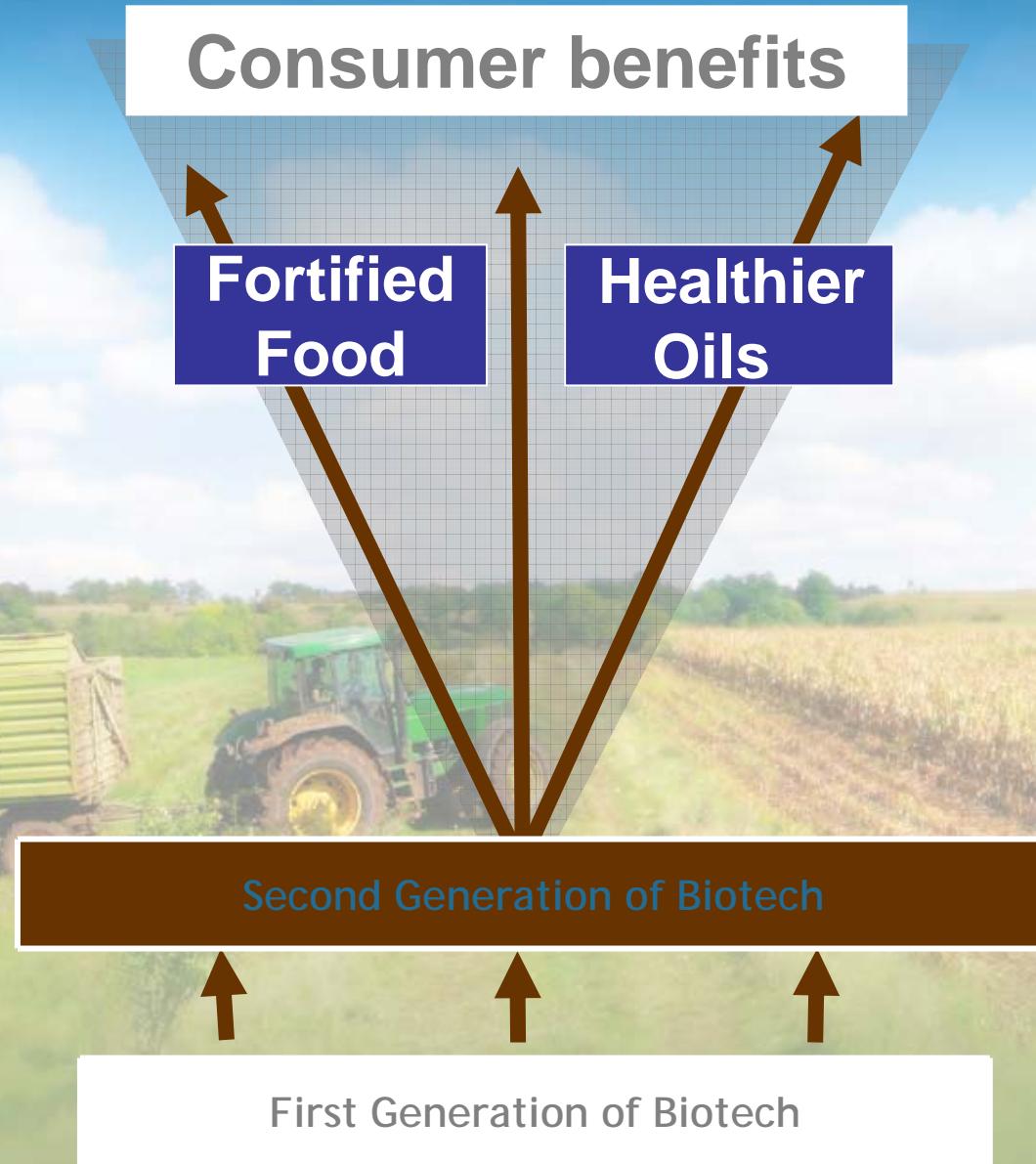
Phase 2  
Early Development

Phase 3  
Adv. Development

Phase 4  
Pre-Launch

Launch

# Second Generation of Biotech Crops



# Increasing Omega-3 for Health Benefits

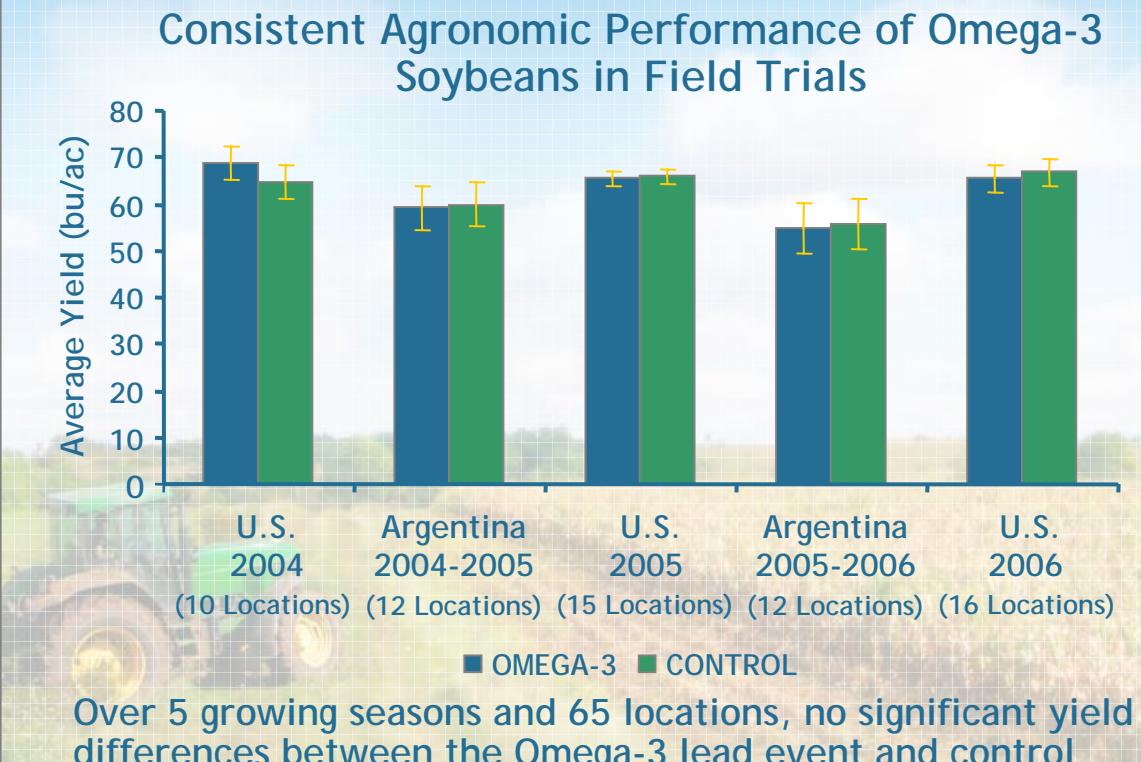
Omega-3 & CHD Mortality



# Omega-3 Soybeans Have Met Early Development Targets for Food Application and Field Performance

## Omega-3 Soybeans

- Represents a land-based supply of essential Omega-3 fatty acids
- With soybean oil that would contain 20% stearidonic acid, the intent is for taste, shelf-life and oil stability to be as close to soybean oil as possible



Discovery

Phase 1  
Proof of Concept

Phase 2  
Early Development

Phase 3  
Adv. Development

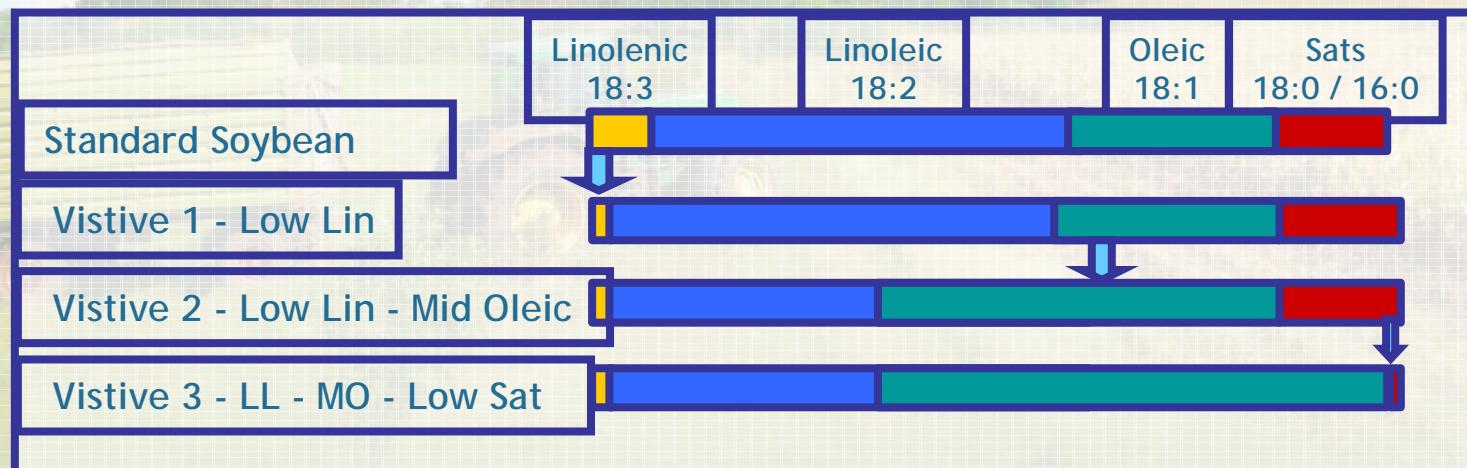
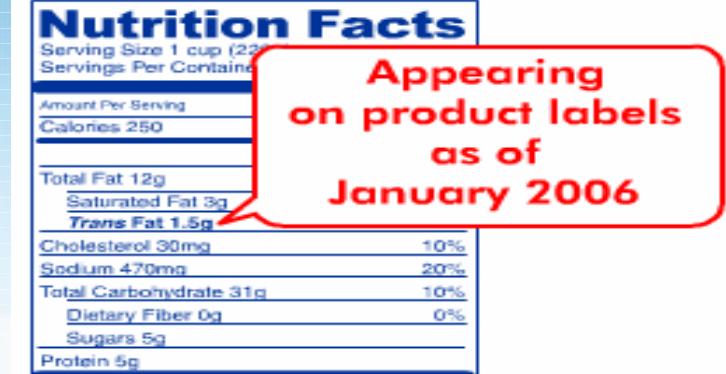
Phase 4  
Pre-Launch

Launch

# Reducing Trans Fats for Health Benefits



- Reduce/eliminate trans fats with increased oil stability, requiring less hydrogenation
- Achieve yield parity and stack with Roundup Ready® trait
- Reduce linolenic acid to <3%
- Launched in 2005

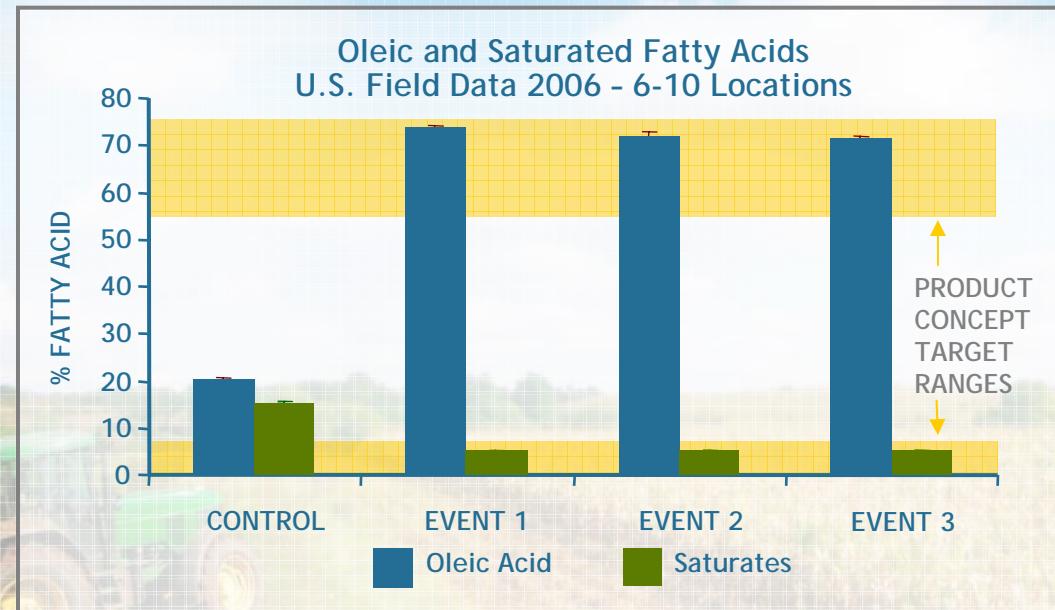


# Vistive III Soybeans Continue to Meet Oil Composition and Yield Targets for Commercial Development

## Vistive III Soybeans

- Designed to lower linolenic and saturate content, while boosting oleic content
- Phase 2 oil traits testing focuses on replicating oil-profile targets
- 2006 testing allowed for lead selection with multiple events hitting oil-profile targets

### 2006 TESTING: Lead Events With Target Oil Composition Identified



In 2006 field testing, multiple events met target composition of 55-75% oleic and <7% saturates. Selection of leads is actively under way.

Discovery

Phase 1  
Proof of Concept

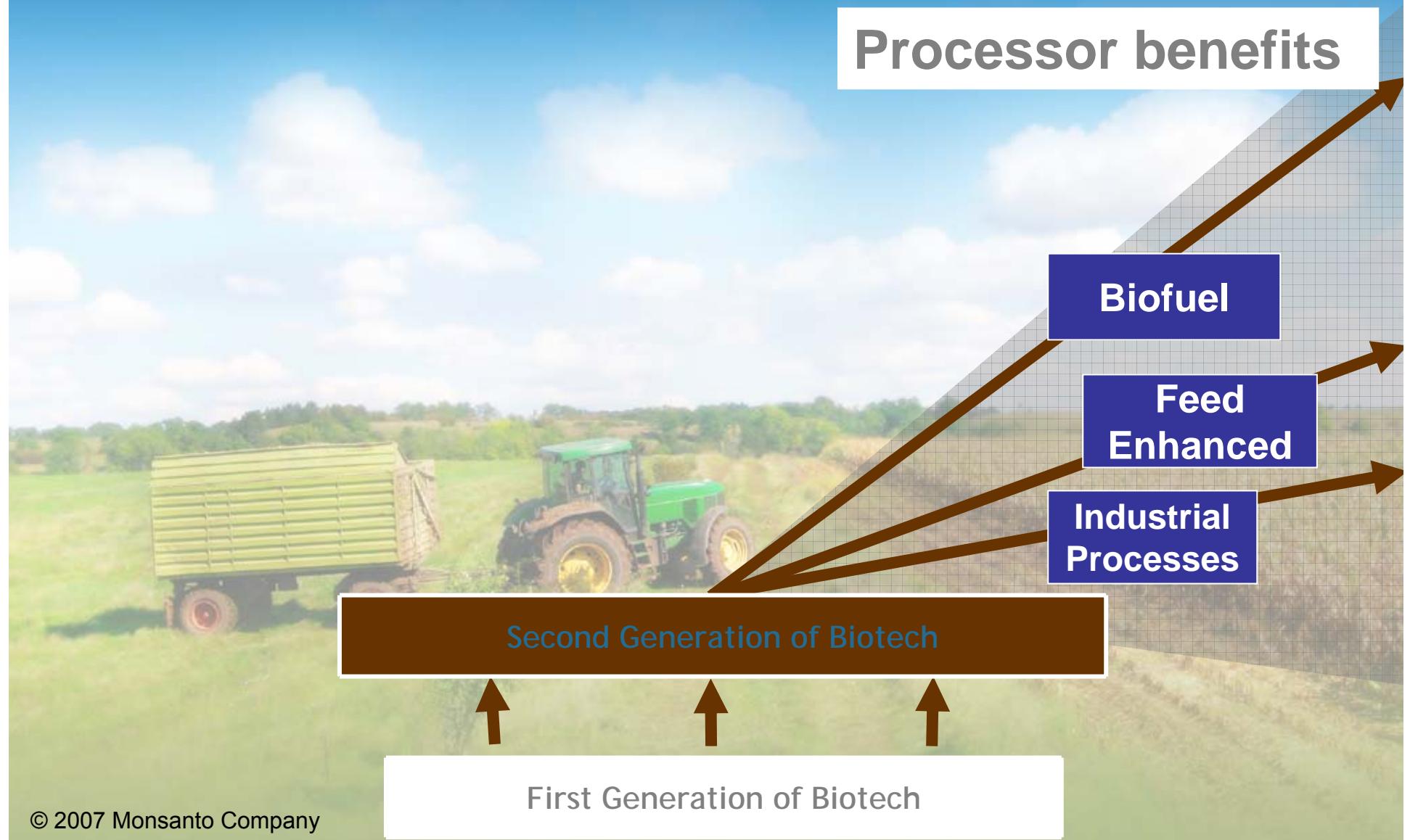
Phase 2  
Early Development

Phase 3  
Adv. Development

Phase 4  
Pre-Launch

Launch

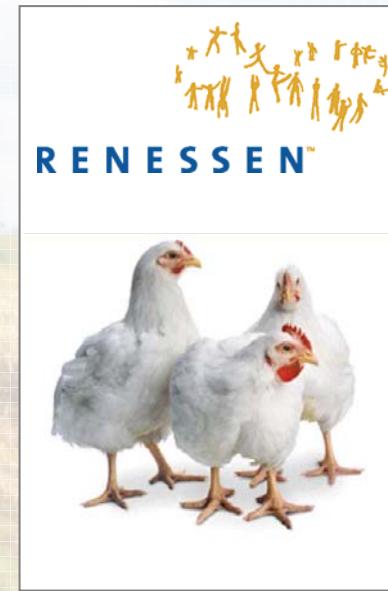
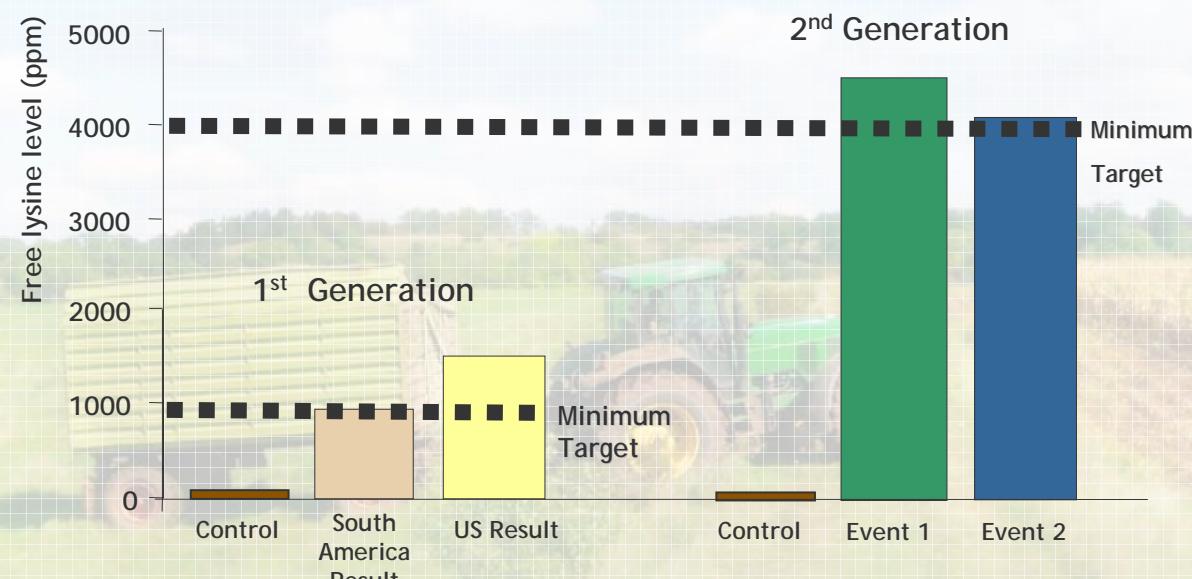
# Second Generation of Biotech Crops



# Enhancing Essential Amino Acids in Feed

## Mavera™ High Value Corn With Lysine

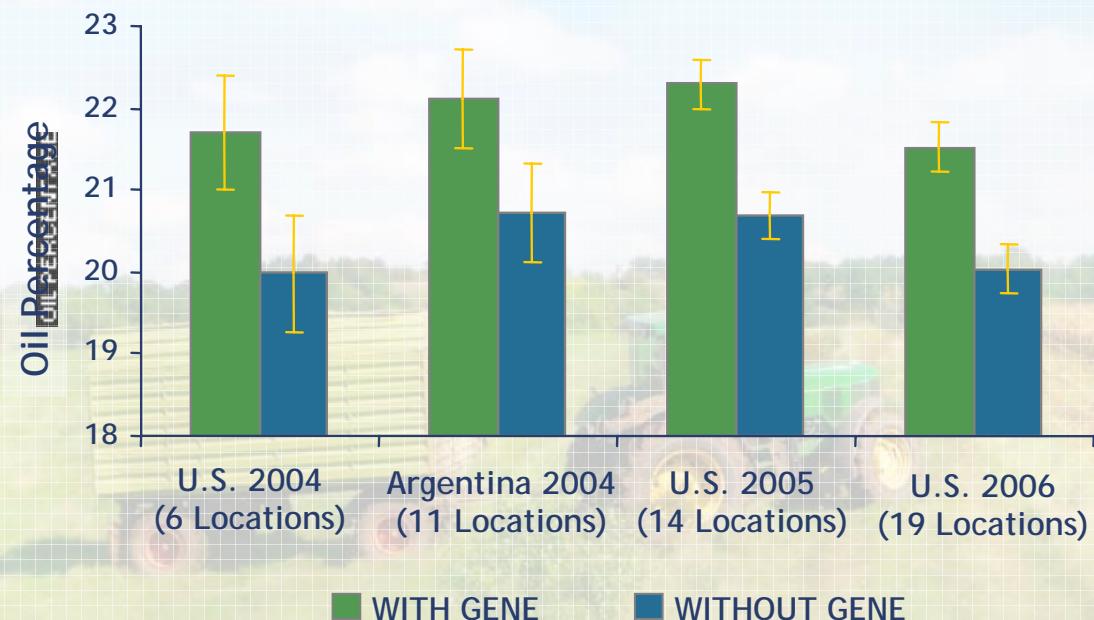
- Enhance level of limiting essential amino acids and corn oil content in feed
- Lower cost of animal feed ration
- Improve amino acid balance
- Increase total energy



# Enhancing Oil Yield for Grain Processing

## High Oil Soybeans for Processing

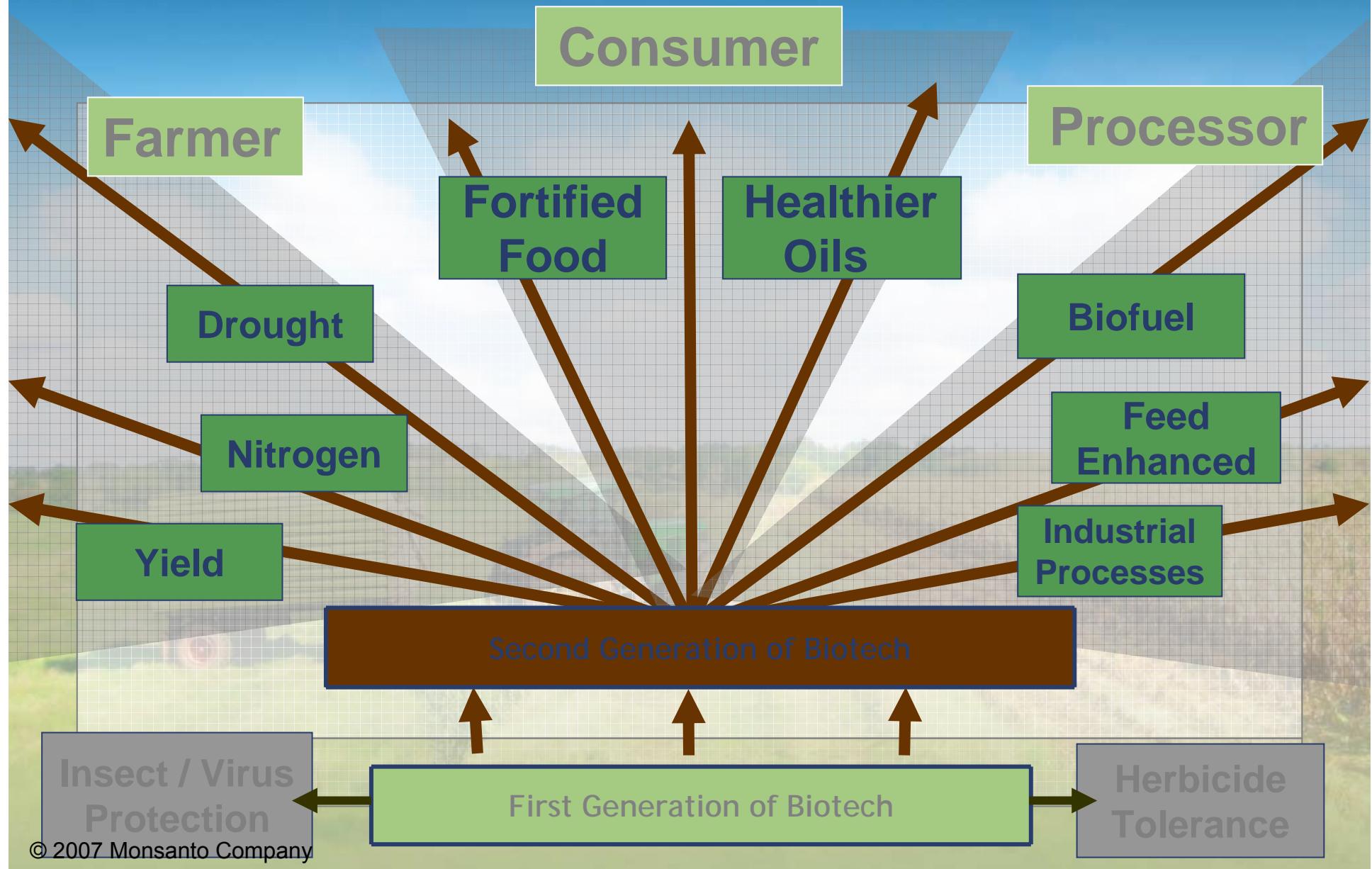
### 2006 Testing: Multi-Year Testing for Higher Oil Content



- Targeted to increase total product offering by improving crushing yield and meal protein content
- In 4 seasons of testing, significant oil yield advantage has been shown with high-oil gene



# Second Generation of Biotech Crops



# Future Products

